

Enterasys Wireless

Cloud-ready Mobility with Wire-like Performance and the Industry's Best TCO



In today's highly mobile environments, enterprises—and their users—need a wireless infrastructure that can deliver access for the newest devices and the most demanding applications to ensure productivity and convenience—whether a user is at a desk, outdoors or on the go.

An eWeek article cited a mobile security study in which **78 percent of CIOs surveyed admitted that they didn't know what mobile devices were connecting to the corporate network**. This lack of visibility and control introduces significant security and liability risk to the enterprise. Powering your wireless infrastructure with Enterasys eliminates this risk.

A Comprehensive Wireless Solution— Built with Deployment Ease and Secure Management Top of Mind

Enterasys delivers an integrated, flexible WLAN infrastructure that can easily be leveraged to deploy VoWLAN and new high-performance solutions such as HD video thanks to an innovative solutions-oriented architecture that can determine how to forward traffic for the highest performance and reliability for each application.

A true cloud-ready solution, Enterasys Wireless features intelligent access points that support both centralized and distributed network architectures and work with any existing network without the need for the time-consuming reconfigurations required by other wireless solutions. The access points can operate as network sensors with IPS capabilities, reducing the amount of equipment needed to deploy a secure WLAN.

Enterasys Wireless deployments dramatically lower the cost of upgrading indoor and outdoor WLAN to realize the benefits of 802.11n while eliminating unnecessary switch and infrastructure replacement costs: specialized mounting hardware leverages existing brackets to streamline installation; automated access point discovery, configuration, and optimization reduces installation and start-up time; full support for 3x3 MIMO operation eliminates the need to recable the POE infrastructure.

Comprehensive—and Industry-first— Lifetime Warranty Reduces Total Cost of Ownership

Unlike many competitors that charge additional fees—as much as to 10 percent of initial deployment costs on an annual basis—Enterasys offers customers industry-leading warranties designed to provide the lowest possible total cost of ownership over the life of the network.

The Enterasys Wireless solution includes:

- High-performance, enterprise-class, multimedia ready **WLAN Access Points** that address complex, time-sensitive functions such as QoS, encryption, policy enforcement, rate limiting, and dynamic channel selection.

Plus, Enterasys Wireless Access Points are among the only access points available to deliver Wireless Intrusion Prevention (WIPS), which provides continuous scanning, threat classification, rogue AP detection, and countermeasures against possible attacks.

- Scalable **WLAN Controllers** that provide advanced functionality to enable organizations to define how wireless voice/video/data traffic is processed without architectural constraints and in accordance with their business needs.
- **Enterasys Wireless Management Suite** that provides a powerful centralized management platform for the Enterasys Wireless portfolio. As an integrated component of Enterasys Network Management Suite, Wireless Manager consolidates configurations across the entire WLAN to provide global management capabilities. Integrated security across the wired/wireless network enables quick diagnosis and resolution of threats, and real-time, at-a-glance location capabilities detect rogue users and shut down hot spots by exact location, addressing a critical enterprise challenge.

**There is nothing more important
than our customers.**

For wireless access points, Enterasys extends warranty coverage up to five years beyond the end of sale of a product, protecting customers throughout the practical life of their infrastructure, and in 2011, Enterasys initiated the industry's first lifetime warranty on wireless controllers, offering customers even greater product value.



Proven First and Best

Industry experts and Enterasys customers agree that Enterasys is unmatched by competitive offerings.

"Enterasys/Siemens is one of the few vendors that can deliver on the integrated wired and wireless value proposition, with single security policy enforcement, including WIDS (with applications providing sensor capabilities), guest access applications across wired/wireless/voice/data products, and single-point provisioning for voice, data, wired and wireless. Enterasys/Siemens bundles this functionality into the standard software set (shipped with controllers), further increasing its value to enterprises."

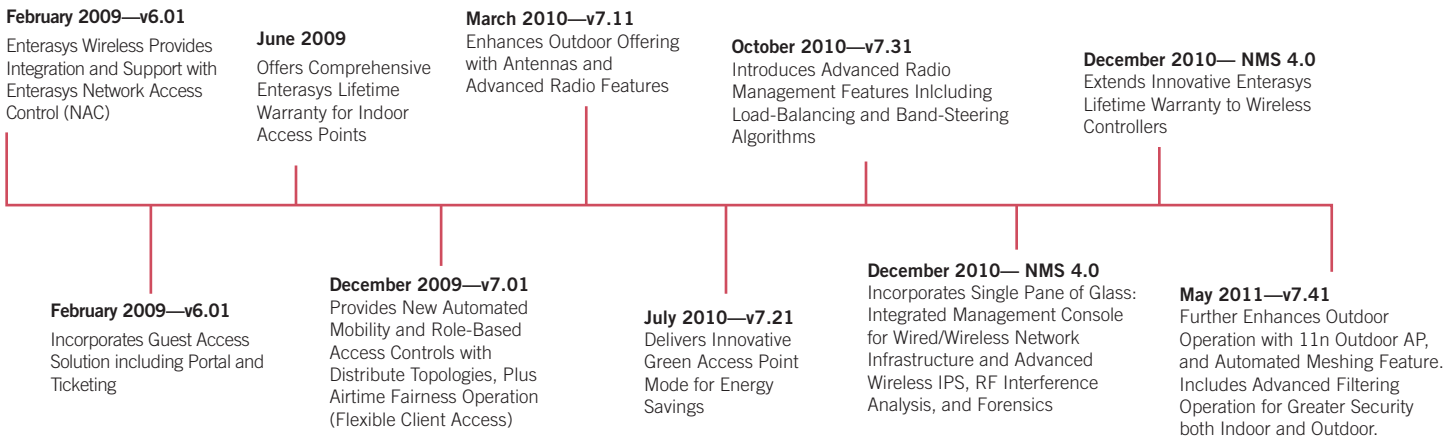
– Gartner

"One of the key reasons for choosing Enterasys was the historical relationship, the reliability of the equipment over the years, but also their knowledge and skills of how we could use the network going forward."

– Doug Howe, Director of IT, Royal London Hospital



Enterasys Wireless responds to the needs of the enterprise, supported by a proud history of innovation:



Contact Us

For more information, call Enterasys Networks toll free at **1-877-801-7082**, or +1-978-684-1000 and visit us on the Web at enterasys.com



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