

Enterasys Networks Solutions

are used by thousands of customers in more than 70 countries worldwide to deliver business-oriented, identity-based visibility and control for voice, video, and data applications.

Enterasys – A Dell Premier Networking Partner

Enterasys' strategic partnership with Dell provides the perfect marriage between the Dell Scalable Enterprise strategy of simplified operations, improved utilization, and cost-effective scaling and Enterasys' philosophy of unifying voice, video, and data communications across wired and wireless networks that are open, mobile, and secure.

Enterasys | Dell – Networking From The Edge To The Core

Together Enterasys Networks and Dell design, deploy, support, and service integrated hardware and software solutions to provide a high-performance, secure, converged network for today's demanding applications.

Whether its edge connectivity for Voice over IP or enhanced security and manageability for virtualized data center server and storage applications, the combined strength of Dell and Enterasys delivers significant benefits across all industries and sectors, delivering solutions for:

- **Convergence** – open-architecture, standards-based discovery, classification, and prioritization of voice/video/data applications
- **Compliance** – advanced security applications and centralized visibility & control management software to ensure only the right users are accessing the right information from the right place at the right time
- **Connectivity** – open, mobile, and secure infrastructure for switching, routing, and wireless

The Solutions

Enterasys offers open-architecture solutions that are easy-to-deploy, with role-based access controls, enabling prioritization for wired and wireless environments. Integrated management and security features deliver investment protection, operational efficiency, and significantly reduced total cost of ownership for customers. With Enterasys, security is built-in rather than bolted-on to intelligently sense and automatically respond to security threats on every wired and wireless connection.

Enterasys offers products within each of the following categories:

- **Service-Oriented Infrastructure**
Open-architecture, standards-based networking for voice, video, wireless and data applications
- **Advanced Security Applications**
Ensuring only the right users can access the right information from the right place at the right time
- **Visibility & Control**
Automating management to optimize efficiency of network operations and reduce TCO

Learn more and view the full product list at: <http://www.enterasys.com/products/index.aspx>.

What we do

- Deliver service-oriented networks that ease deployment of QoS priority & security by user and application
- Provide integrated hardware and software that proactively prevents, intelligently senses, and automatically responds to network security threats
- Deploy, manage, and maintain “What You Need, Is What You Get” policies that align the network with the business and drive operational efficiencies

Why we are different

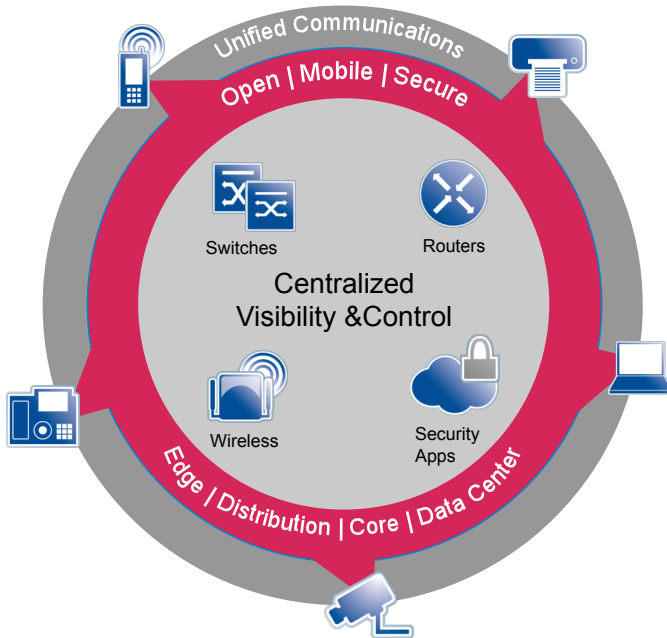
- Customer-centric, industry-leading support with direct access to developers and executives
- Security that is built-in everywhere rather than bolted-on somewhere
- Open-architecture, standards-based interoperability that leverages existing investments while avoiding forklift upgrades
- Long technology lifecycle accelerates ROI and improves TCO
- Granular control ensures only the right users can access the right information from the right place at the right time
- Lower operating costs through management software automation that avoids manual box-by-box CLI configuration every time there is a move/add/change
- Enterasys works with your existing network infrastructure
- Intelligently sense and automatically respond to security threats
- Policy-based command and control of users, devices, and applications

The buzz words to know

- Switching
- Wireless
- Security
- Network Access
- Web Applications
- Network Management

**There is nothing more important
than our customers.**

Enterasys Networks



IPS, SIEM and Network
Access Control



Management Software



Switches, Routers, Wireless

**Advanced Security
Applications**

**Centralized Visibility
& Control**

**Service-Oriented
Network Infrastructure**

Learn More

Partners are vital to the delivery of Enterasys solutions. We leverage their unique capabilities to bring you the highest caliber of deployment, integration, advisory, and education services. Our Global Technical Assistance Center delivers unsurpassed 24/7 worldwide service. Our GTAC team averages more than 10 years experience with Enterasys, and our education team trains more than 1,000 customers and partners annually through both in-person and online courses, certifications, and workshops.

Enterasys networks are much more than just hardware and software. You are investing in a long-term relationship with Enterasys. We are committed to delivering iterative enhancements to our technology portfolio every 90 days. We invite you to evaluate the company behind our technology:

- Thought leadership without arrogance
- Measure our success based on your satisfaction
- Deliver on our promises—on-time, on-budget

[Enterasys customers](#) include many of the world's best and largest organizations. We're big enough to meet your needs now and in the future, yet small enough to have a personal relationship with you. There is nothing more important than our customers. Customers and partners have direct access to our talented developers and experienced executives. Allow us the opportunity to bring the many benefits of Enterasys Networks to your organization.

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Delivering on our promises. On-time. On-budget.