

# Enterasys Offers 100% Trade-In Credit for ConSentry Customer Peace of Mind

Enterasys supports the need for best-of-breed LAN visibility and control

Keep what you liked about ConSentry products -- mature NAC, a flow-based architecture and a customer-first attitude -- and gain the confidence that your network and security supplier will be around for the long haul. Enterasys Networks offers the ideal combination of advanced technology with personalized service and support and protection for your existing infrastructure investments.

Enterprises that have chosen ConSentry products will appreciate the value of Enterasys network access control (NAC) solutions and their flow-based switching architecture. [Enterasys enterprise LAN products](#) have been noted by analysts and customers alike for securely delivering granular visibility and policy-based control. Enterasys LAN switches feature an open, standards-based architecture to provide enhanced interoperability and a long technology life-cycle.

The [Enterasys NAC Controller](#) is an inline switch that can be integrated into any network from any vendor. It can be deployed without reconfiguring the network edge infrastructure to provide unified access control for wired LAN, wireless LAN and VPN users. The Enterasys NAC Controller includes guest access control and administration sponsorship at no extra charge. Enterasys complements the NAC Controller with the [Enterasys NAC Gateway](#), an out of band appliance that gives you the flexibility to support alternative deployment needs but through a common, efficient management interface.

As the Network Infrastructure and Security Division of Siemens Enterprise Communication Group, Enterasys backs its enterprise LAN and NAC solutions with substantial financial investment and global market strength. Founded in 1983, Enterasys is an established, perfect-sized company – big enough to meet enterprises' needs now and in the future, yet focused enough to provide personalized service and support.

## Trade-In Offer

Immediately, through the end of calendar 2009, Enterasys will credit 100% of the amount ConSentry customers paid for their ConSentry products towards the list price of Enterasys products. To take advantage of this special offer, ConSentry customers simply provide invoices showing their purchase price for qualifying ConSentry switching and NAC products. For customers who cannot provide invoices, Enterasys will offer a 40% discount off the list. See the bulleted items below for eligible products, and the Terms and Conditions section below for additional qualification information.

### Eligible ConSentry Products – Any of the Following

- LANShield switches
- LANShield Intelligent Controller
- ConSentry InSight Command Center Software

### Eligible Enterasys Products – Any of the Following

- Stackable switches (Enterasys A/B/C – Series)
- Standalone switches (Enterasys D/G/I-Series)
- Chassis switches (Enterasys N/X-Series)
- Enterasys Network Access Control
- Enterasys Network Management Suite

## Complete LAN and Security Portfolio

The comprehensive Enterasys portfolio includes tightly integrated solutions that enable customers to centrally manage and easily enhance their network and security. [Enterasys NAC](#) is a complete solution that also includes Out-of-Band Gateway appliances to control endpoint authentication, security posture assessment, and network authorization. [Enterasys Network Management Suite \(NMS\)](#), offered as software or an appliance, is a family of network management applications providing common, centralized visibility and granular network control of both the network and NAC. [Advanced security solutions](#), including the Enterasys Intrusion Prevention System (IPS), Enterasys Security Information and Event Management (SIEM) and network behavioral anomaly detection, enable a proactive and responsive security posture for any network. All Enterasys solutions are distinguished for open-architecture, standards-based interoperability that leverages existing investments.

## Terms and Conditions

1. Enterasys reserves the right to change or cancel any aspect of this promotion at any time.
2. This promotion is valid worldwide from August 31, 2009 to December 31, 2009 while supplies last. Products sold before the effective date are not eligible.
3. Total trade-in credit amount cannot exceed 50% of the total Enterasys list price for all products being purchased.
4. Minimum Enterasys purchase order dollar value to qualify for this promotion is US \$25,000.
5. A certificate of destruction is required for each item receiving trade-in credit.
6. This offer does not apply to purchases made by distributors or resellers for use in their own networks or to sales made by one reseller to another reseller, whether the purchase is intended for use in their own network or for resale.
7. Offer cannot be combined with:
  - a. Any other upgrade offer
  - b. Other Enterasys promotions, special project discounts, allowances, other concessions (e.g. no charge/discounted products or services, including engineering support, line item discounts) or other offers from Enterasys Networks or Enterasys Authorized Business Partners
8. Enterasys reserves the right of refusal of any claim that, in Enterasys sole judgment, does not meet the specifications of the promotional offer.
9. This offer is void where prohibited or restricted by law.

## Contact

For more information, call Enterasys Networks toll free at **1-877-801-7082**, or +1-978-684-1000 and visit us on the Web at [enterasys.com](http://enterasys.com)



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09/09



Delivering on our promises. On-time. On-budget.